The Energy Solutions Center (ESC) is a non-profit technology commercialization and market development organization comprised of energy utilities and equipment manufacturers and vendors. Our mission is to accelerate the deployment of new gas and hybrid solutions that enhance customer productivity, profitability, reliability and comfort.

ESC and its members support equipment manufacturers and vendors of gas-fired and thermally activated equipment with a variety of technical, financial, and marketing assistance. ESC funds and manages technology demonstrations at customer facilities. The ESC creates equipment catalogues, application manuals, case studies, training guides, decision analysis software, and other products designed to overcome the barriers of deploying new gas and hybrid energy solutions.

The Center’s Technology & Market Assessment Forum is a highly sought-after opportunity for manufacturers and vendors of new gas and hybrid equipment to address the nation’s utilities about their products and to propose innovative marketing partnerships.

ESC publishes magazines for four distinct energy audiences. Gas Technology is read by more than 30,000 industrial energy engineers and plant managers and serves as the primary industrial marketing piece for gas utility account reps. Energy Solutions for Commercial Buildings highlights institutional, governmental, and commercial application of new gas equipment. Combined Heat and Power focuses on successful case studies on the diversity of customers deploying CHP to reduce costs and improve efficiency. Homebuilders, architects and homeowners receive Natural Living magazine which provides new ideas and designs to improve homes and backyards with energy efficient natural gas appliances. Equipment manufacturers can take advantage of these customer publications by supplying case studies or purchasing advertising.

Equipment manufacturers and vendors who want to establish long-term relationships with the nation’s gas utilities can join the Center as an “Affiliate” member which allows any company employee to attend our 3 Technology and Market Assessment Forums and grants access to free display tables in the equipment manufacturer exhibit area. ESC Affiliate members are also called upon to participate in ESC webinars to promote their products to enduse customers.
Our Goals

1. Equip utility marketing and customer support staff with the tools and resources to be more successful in delivering energy efficient gas solutions to customers

2. Identify and promote new gas solutions that increase competitiveness, productivity, and reliability of our member’s customers

3. Develop more effective relationships and partnerships between utilities, equipment manufacturers, architects and engineers, & customers

Where We Are

ESC Member companies serve some 53,500,000 natural gas customers in the U.S. and Canada.
Meet the Team

David Weiss  
Executive Director

Dave has been the Executive Director of the Energy Solutions Center (ESC) since its founding in 2003. He oversees the administration and management of the Energy Solutions Center, working closely with the Board of Directors and its Executive Committee to ensure that the mission and goals of the Center are successfully executed.

Barbara Stinson  
Manager

Barb serves as ESC’s Manager of Residential Markets, and is responsible for the Residential Consortium, Multifamily Consortium, as well as, the National Accounts Consortium. She also oversees the production of Natural Living magazine.

Stephanie Moran  
Manager

Stephanie serves as the Manager of Events & Communications and is responsible for the planning and execution of our Technology and Market Assessment Forums. Stephanie is also responsible for the management of ESC’s internal marketing and communications.

Eric Burgis  
Director

Corporate Members

Atco Gas
Atmos Energy
Avista
BGE
Black Hills Energy
CenterPoint Energy
Central Hudson Gas and Electric
Chesapeake Utilities
Chester County Natural Gas Authority
Citizens Energy Group
Columbia Gas
Corning Natural Gas
Delmarva Power
DTE Energy
East Tennessee Group
Enbridge Gas Distribution
Energir (Gaz Metro)
Eversource
Florida Municipal Natural Gas Association
Florida Public Utilities Co.
FortisBC
Hawai‘i Gas
Heritage Gas
Liberty Utilities
MDU Resources
Municipal Gas Authority of Georgia
National Fuel Gas Distribution
National Grid
New Jersey Natural Gas
Nipsco
NW Natural
ONE Gas
Orange and Rockland Utilities
PECO
PGW
Peoples Natural Gas
Piedmont Natural Gas
Puget Sound Energy
Richmond Gas Works
SCANA
SEMCO ENERGY Gas Company
Southeast Gas
South Jersey Gas
Southern California Gas Company
Southern Company Gas
Southwest Gas Corporation
Spire
Summit Utilities
TECO Peoples Gas
UGI Utilities
Union Gas Ltd.
Vectren
Washington Gas
York County Natural Gas

Affiliate Members

2G Energy
AB Energy
A.O. Smith Corporation
Adsorbed Natural Gas Products, Inc.
Aisin World Corp of America
American Gas Association
American Gas Lamp Works
Apogee Interactive
Bekaert Combustion
Bradford White
BRASH Power
Broad USA
Burnaby Mfg
CEM Engineering
Cambridge Engineering
Canadian Gas Association
Capstone Turbine
Carlin Combustion/Hydrolevel
Clayton Boilers
CleaResults
Cleaver-Brooks
Co-Energy America
Cooper-Atkins
Detson Industries
Dexen Industries
EC Power
Equipment Controls Corp
Evolve Technologies
Gas Technology Institute
Grand HVAC Leasing
HomeServe USA
HYGEN
Insultech (Shannon Enterprises)
M-Trigen, Inc.
Mestex
MicroCogen Partners LLC
Miura
Modine Manufacturing
Navien America
Noritz
Northwest Energy Efficiency Alliance
Oilon
OmegaFlex
Onboard Dynamics
Penn Power
Relms, Inc.
Renewability
Rheem
Rinnai
Roberts Gordon (Specified Air)
Schwank Ltd.
Siemens Energy
Solar Turbines
Superior Radiant Products Ltd.
Tecogen
Viessmann Manufacturing
WS Thermal Processing
Weil McLain
White Whale Solutions
Williams Furnaces
Yanmar
Technology & Market Assessment Forums

Technology & Market Assessment Forums (TMAF) are the most highly prized deliverable of the Center, serving as the primary training and education event for gas utility marketing, sales and customer support representatives from throughout North America. Some highlights of the TMAFs include:

• A unique two and a half day event that happens three times per year
• A new location throughout North America for each conference
• Attendance ranges from 250-350 gas marketing and sales professionals at each event
• Professional networking opportunities with colleagues from 60 equipment manufacturers and consultants, and 50 gas utilities
• A robust focus on: new gas solutions, strategic marketing and sales, conservation and efficiency, and rotating specialty tracks
• Sponsorship, speaking, and exhibit opportunities for all affiliate members

The TMAF alone, with its networking opportunities, is worth way more than the price of our membership.

- Marc Grandbois, President Schwank

Join Us For Our Upcoming TMAFs!

February 26-28, 2019
The Marriott Miami Biscayne Bay
1633 North Bayshore Drive
Miami, FL. 33132

June 4-6, 2019
Hotel Omni Mont-Royal
1050 Sherbrooke St W.
Montreal, QC H3A 2R6, Canada

September 24-26, 2019
The Westin St. Louis
811 Spruce St
St Louis, MO 63102
Building Partnerships

ESC promotes the deployment of energy efficient natural gas solutions by developing innovative partnerships between energy utilities, equipment vendors, consultants and/or manufacturers, and energy customers. ESC’s affiliate members save invaluable time and resources, connecting directly to marketing, sales and business development representatives in the leading utilities around North America. Together, our utility and affiliate members direct and manage mutually beneficial programs and initiatives that focus on improving the competitiveness, productivity, reliability, efficiency, and comfort of residential, commercial, and industrial energy users.

Affiliate Member Benefits

- Members’ registration rate at all three Technology and Market Assessment Forums for your entire staff, where you will interact with the Sales and Marketing Managers of dozens of energy utility companies and public gas systems;
- Multiple sponsorship and advertising opportunities;
- Automatic inclusion in the Equipment Manufacturers Council, which ensures that ESC programs provide maximum benefit to equipment vendors, equipment manufacturers and consultants.
- Eligibility to join and participate in market-focused “consortia” which produce the bulk of the Center’s tools, resources, and products. Each Consortium focuses on a specific market niche;
- Inexpensive ways to help you produce marketing materials;
- Access to the Center’s electronic tools and websites;
- Opportunity to have your successful case study or installation published in Gas Technology, Natural Living, Energy Solutions for Commercial Buildings, or Combined Heat and Power customer magazines;
- Access to the Center’s technical and marketing expertise, resources and electronic tools;
- Opportunities to participate in ESC workshops, seminars, and webinars which help you promote your products directly to end use customers.
2019 Membership Application

Yes! I want to be an ESC Affiliate Member for a rate of $1,750 per year.

☐ I am enclosing a check to activate my membership immediately.

☐ Please invoice me (membership begins when payment is received).

☐ I will pay by credit card (provide information below).

Name: ____________________________

Company: ____________________________

Address: ____________________________

City, State, Zip: ____________________________

Phone: ____________________________

Email: ____________________________

If paying by credit card, please fill out the information below.

☐ American Express ☐ Master Card ☐ Visa ☐ Discover

Name on Card: ____________________________

Card Number: ____________________________

Security Code: ____________________________ Exp. Date: ____________________________

Billing Address: ____________________________

City, State, Zip: ____________________________